

# Benefits of Buying a Lift Chair from Power Mobility



If you're thinking of buying a lift chair, there are some important points to consider before you buy. We often hear from people who bought a lift chair from an online store or non-specialty electrical retailer (more experienced at selling TVs and washing machines) and were very disappointed with the product and lack of service they received. We hope you find this guide helpful!

| Things to look for when buying a lift chair  | Power Mobility  | Online/Non-Specialty Electrical Retailer  |
|--|---|---|
| Ability to try various models before you buy | <b>YES!</b><br>We have a huge showroom at Geebung with many models you can try.   | <b>NOT ALWAYS</b><br>If you buy online, you probably won't be able to try the chair at all.   |
| Top quality construction & features          | <b>YES!</b><br>We only stock brands we believe in and know are reliable.  | <b>NOT ALWAYS</b><br>You may end up with an unknown brand that won't last.  |
| Expert service & advice                      | <b>YES!</b><br>You receive expert, one-on-one service from a specialist mobility consultant to ensure you get the right chair for you.          | <b>NOT ALWAYS</b><br>If you buy online, there may be no personal service. If you buy from an electrical retailer, they probably don't have specialist mobility equipment knowledge. |
| Delivery & installation                      | <b>YES!</b><br>We won't just leave the chair on your doorstep and run. We will deliver, unpack and install the chair exactly where you want it. | <b>NOT ALWAYS</b><br>If you buy online, it is likely that the chair will be left on your doorstep for you to drag inside and assemble yourself.                                     |
| In-home product run-through                  | <b>YES!</b><br>We will explain how the chair works and answer any questions you have, in your own home.   | <b>NOT ALWAYS</b><br>You'll probably be relying on the manual alone to get your chair working.  |
| Packaging disposal                           | <b>YES!</b><br>We will take all the rubbish with us, so you don't have to worry about it.   | <b>NOT ALWAYS</b><br>You'll probably have to dispose of the rubbish yourself.   |
| Phone & email support                        | <b>YES!</b><br>Our dedicated customer service consultant is ready to answer all your questions.   | <b>NOT ALWAYS</b><br>You'll probably receive little, if any, after-sales support.   |
| Warranty & spare parts                       | <b>YES!</b><br>All our lift chairs come with a warranty, and we have spare parts readily available.   | <b>NOT ALWAYS</b><br>Warranty may not exist or be difficult to claim on. Spare parts are usually harder to obtain and may take months to get.                                       |
| Mobile service & repairs                     | <b>YES!</b><br>We offer convenient, mobile servicing and repairs, so if anything does go wrong, we're here to help.                             | <b>NOT ALWAYS</b><br>You may struggle to find someone with the expertise and know-how to service and/or repair your chair.  |

If you're looking for a quality lift chair, please visit our huge showroom, call our friendly team of experts on **07 3265 4663** or go to [powermobility.com.au](http://powermobility.com.au)



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